# FY 2024 Getting Started with IMLS Museum Grants Recording

Welcome to the Institute of Museum and Library Services, 0:05 Office of Museum Services. Informational video Getting 0:08 Started with IMLS Museum Grants. 0:11 The goal of this video is to provide a high level overview of our FY 2024 grant funding opportunities and the process of 0:19 applying for them. 0:22 This video is organized into six chapters. What is IMLS? Is my 0:26 institution eligible for an IMLS Museum grant? Which grant program should I apply to? How do I apply? What if I have more questions? And what if I'm not ready to apply this year? To get the most out of this video, we recommend that you 0:45 watch it in its entirety. This will give you an idea of the 0:48 funding opportunities that best fit for your organization. Once you've done that, we recommend reading the Notice of Funding Opportunity for the programs you are considering. 0:57 Notices of Funding Opportunities, also known as No

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FOs, are documents that detail the requirements of each of our

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grant programs for fiscal year 2024. All of our NOFOs can be

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found at imls.gov\Grants.

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Once you've selected a funding opportunity, you'll be ready to

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begin the application process. As you navigate the process, you

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can see this video as a reference tool. If you'd like to

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skip to a specific section, please use the time bar below or

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the links in the description box to navigate the chapters.

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Now that we understand the structure of this video, let's

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talk about IMLS.

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IMLS is an independent federal grant making agency and

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the primary source of federal support for the nation's museums

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and libraries. The IMLS vision and mission statements were

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adopted as part of the agency's current strategic plan.

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Both emphasized that IMLS is here to support museums and

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libraries and their work of serving their communities.

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IMLS's vision is a nation where museums and

2:00 libraries work together to transform the lives of
2:02 individuals and communities.
2:04 Our mission is to advance, support, and empower America's
2:08 museums, libraries, and related organizations through grant
2:12 making, research, and policy development. Our full strategic
2:15 plan is available at imls.gov.
2:19 OMS, or the Office of Museum Services, is a key component of
2:24 IMLS.
2:25 In our last annual grant cycle, we awarded approximately \$40
2:28 million in funding to a diverse group of institutions including
2:32 art history and science museums, zoos, aquaria, professional
2:36 associations, universities and Native American tribes. We
2:40 encourage you to apply for IMLS funding to support your
2:43 institutions, goals or those of the museum field. Our current
2:47 application cycle opened on August 15th and will close on

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November 15th.

Let's discuss some eligibility ground rules for applying to our

2:57 grant programs.
3:00 It's important to remember that each IMLS grant program has its
3:03 own specific requirements. Those are detailed in the NOFOs, and
3:06 we'll discuss them in chapter three of this video.
3:10 For now, let's go over the federally mandated requirements
3:13 that all potential applicants should be aware of.
3:16 Your organization must be located in one of the United
3:19 States, 50 states, its territories, or the District of
3:22 Columbia.
3:23 Your organization must be a unit of state, local, or tribal
3:26 government.
3:28 Or a private nonprofit organization with tax exempt
3:31 status.
3:34 Three of our grant programs, Museums for America, Museums
3:37 Empowered and Inspired Grants for Small Museums, are only
3:40 available to individual museums.
3:45 In order to qualify for our museum programs, your

3:48 organization must have at least one full time or equivalent 3:52 professional staff person either paid or unpaid, have a physical 3:56 location that it owns or operates, have been open to the 3:59 public for at least 120 days in the year prior to November 15th, 2023, and own or use tangible objects. Museums may be standalone organizations, or they may be 4:10 part of a larger institution. 4:12 Such as a college, university, tribe, or state or local 4:15 government. 4:18 Here are some examples of the types of organizations that 4:22 could be considered museums. Please note that this list is 4:25 not exhaustive. 4:28 For three other OMS programs, National Leadership Grants for Museums, Museum Grants for African American History and 4:35 Culture, and the Native American Native Hawaiian Museum Services 4:39 Program, additional eligibility requirements exist. We will

address this in Chapter three of this presentation. Please refer

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4:46 to the Eligibility section of the program NOFOs for detailed 4:50 guidance. 4:52 Once you've determined whether or not your organization is 4:55 eligible for a given grant program, you'll want to know what types of activities or projects it can fund. A good rule of thumb is that expenses must relate to specific project 5:05 activities, not the general operation of your institution. 5:08 Some of these project related expenses may include. 5:12 Salaries, wages and fringe benefits, travel expenses, 5:16 materials and supplies, program evaluation, internships and 5:20 fellowships, equipment to improve collection, storage, and 5:24 so on. 5:27 There are also some types of expenses that are not allowed in your IMLS budget request or in your cost share. These include 5:34 general fundraising costs such as development office staff or 5:38 other staff, time devoted to general fundraising, 5:41

contributions to endowments, general operating support, the

5:45 acquisition of collections.
5:47 Construction or renovation of facilities and social
5:50 activities, receptions and entertainment.
5:55 Now that we have covered the basics of our eligibility
5:58 requirements and allowable versus unallowable cost, let's
6:01 get into some program specific details.
6:04 As mentioned previously, the IMLS Office of Museum Services is
6:08 currently offering six grant programs for FY24. It is
6:11 important to know how these programs are alike and different
6:14 so that you apply to the program that best meets your needs and
6:18 eligibility.
6:21 Museums for America or MFA, is our biggest grant program,
6:24 receiving the largest number of applications each year and the
6:28 one through which we make the most awards. MFA supports museum
6:31 projects focusing on exhibitions.
6:34 Educational interpretive programs, digital learning,

resources, professional development, community debate

and dialogue, audience focused studies and or collections

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management, curation, care, and conservation.

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These projects should address a key component of your

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institutions strategic plan.

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As an applicant, you must align your project with one of Imola's

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agency level goals. By choosing a project category, your options

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are lifelong learning, community engagement and collection,

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stewardship and access.

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Rent requests may range from \$5,000 to \$250,000. MFA requires

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A1 to 1 cost share. This means that for every dollar you

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request from IMLS, you must plan to provide an additional dollar

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in cash from a non federal source, staff or volunteer time

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or third party in kind contributions. Please note that

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MFA is only available to museums. Projects can be

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scheduled to last from one to three years and they must begin

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on September 1st, 2024.

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Museums Empowered or ME is a special initiative of museums

7:43 for America. It is designed to support projects that use the
7:46 transformative power of professional development and
7:49 training to generate systemic change within museums of all
7:53 types and sizes.
7:54 Potential projects should address one of four project
7:57 categories.
7:59 Digital Technology to provide museum staff with the skills to
8:02 integrate digital technology into museum operations.
8:06 Diversity, Equity, inclusion to support museum staff and
8:09 providing inclusive and equitable services to people of
8:13 diverse geographic, cultural, and socioeconomic backgrounds
8:16 and to individuals with disabilities.
8:19 Evaluation to strengthen the ability of museum staff to use
8:23 evaluation as a tool to shape museum programs and improve
8:27 outcomes.
8:28 Organizational management to strengthen and support museum

staff as the essential part of a resilient organizational

8:34 culture. 8:36 Grant requests may range from \$5,000 to \$250,000 for projects 8:40 scheduled to last from one to three years. All projects must 8:44 begin on September 1st, 2024. Like MFA, ME requires a 1 to 1 cost share and is only available to museums. 8:54 INSPIRE Grants for Small Museums, another special 8:57 initiative of the Museums for America program, is designed 9:01 specifically to help small museums address the priorities 9:04 identified in their strategic plans. As an applicant, you must 9:08 align your project with one of three project categories, 9:11 lifelong learning, institutional capacity or collection, 9:14 stewardship, and access. When applying to this program, you 9:18 must make a case as a small museum using attributes such as 9:21 staff size, operating budget, and size relative to 9:24 organizations. 9:25 Within your discipline or geographic region. 9:29

There are two funding levels and Inspire and each has its own

9:33 cost share requirement. For smaller scale projects, 9:37 requesting \$5,000 to \$25,000, no cost share is required. For 9:41 larger projects requesting \$25,001 to \$75,000, a one to one 9:45 cost share is required. Just like MFA and ME, this opportunity is only available to 9:52 museums. Inspire projects must begin on September 1st, 2024 and 9:56 may last from one to two years. 10:02 The National Leadership Grants for Museums program, or NLF-M, 10:05 supports projects that advance the museum fields, ability to provide engaging learning opportunities, address community 10:12 needs, and steward collections through projects that result in 10:16 model tools and resources, training and professional 10:19 development, research findings, and forums that explore current 10:23 challenges and emerging issues. 10:25

10:29 that engage in activities designed to advance the

10:32 well-being of museums and the museum profession, and to

NLGM is open to museums, organizations, or associations

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institutions of higher education.

## 10:38

There are two NLGM project types.

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Non research projects support efforts that result in tools and

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resources for the field. Non research grant requests may

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range from \$50,000 to \$750,000 for projects scheduled to last

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one to three years and requires a 1 to 1 cost share.

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Research projects pose questions of importance to the field and

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use accepted research methodologies to collect,

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analyze and share the data that answers those questions.

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Research grant requests may range from \$50,000 to \$750,000

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for project scheduled to last one to three years with no cost

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share required. All NLGM projects must begin on September

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1, 2024.

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The goal of the Museum Grants for African American History and

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Culture program, or AAHC, is to build the capacity of African

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American museums and to support the growth and development of

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museum professionals and African American museums and

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Historically Black Colleges and universities.

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There are two funding levels in AAHC and each has its own cost

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share requirement.

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For smaller scale projects requesting \$5,000 to \$100,000, no

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cost share is required. For large projects requesting

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\$100,001 to \$500,000, a one to one cost share is required.

## 12:01

AAHC is open to museums whose primary purpose, as reflected in

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its mission, is African American life, art history, and or

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culture, not-for-profit. Museum service organizations or

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associations whose primary purpose, as reflected in its

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mission, is to support such museums and to the federally

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designated Historically Black colleges and universities HBCUs

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may be eligible even if they do not have the museum.

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Projects may be scheduled to last from one to three years,

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and projects must begin on July 1st, 2024.

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The Native American Native Hawaiian Museum Services

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Program, NANH for short, is open to federally recognized tribes,

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ding Alaskan Native villages and corporations and

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organizations that primarily serve and represent Native

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Hawaiians. Other types of organizations, such as museums,

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may partner but not serve as the legal applicants for this

13:01

program.

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The goal of the NANH program is to build the capacity of Native

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American tribes and Native Hawaiian organizations to

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provide museum services to their communities.

Museum services is defined broadly for this program, but is

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meant to support projects that sustain Indigenous heritage,

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culture, and knowledge. Some of the ways NANH grantees do

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this is through exhibitions, educational programs, language

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preservation, training and professional development,

organizational capacity building and collection stewardship.

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NANH projects can be scheduled to last from one to

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three years and must begin on July 1st, 2024.

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Grant request may range from \$5,000 to \$250,000 and no cost

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share is required for this program.

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Keep in mind that there is no limit to the number of programs

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that you can apply to, but if an organization submits multiple

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applications, they must be for separate and distinct projects.

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For further details on each program, please check their full

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Notice of Funding Opportunity at ims.gov\Grants, or feel free to

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contact one of our program officers listed on the web page

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associated with the applicable grant program.

## 14:19

Once you have determined which opportunities you are interested

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in, it's time to apply.

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Again, the FY24 cycle for these 6 grant programs opened on

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August 15th. We'll be accepting applications for these programs

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until 11:59 PM Eastern Time on November 15th, 2023.

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We recommend starting your application as soon as you can.

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Unexpected delays may arise and we cannot.

## 14:47

accept late applications.

## 14:52

The first step in applying is to register for sam.gov.

14:56 Sam stands for System for Award Management. Sam is a federal 15:00 repository that centralizes information about grant 15:03 applicants and recipients and is free to all users. Applicants 15:07 must be registered with Sam before registering with 15:10 grants.gov. 15:12 All grant payments will be made to the bank account that is 15:15 associated with the organization's Sam registration. 15:18 Your registrations must be complete and up to date for you 15:22 to submit an application to IMLS or to receive an award. If this is your first time applying for IMLS funding, it's important to 15:29 know that you must complete the sam.gov registration before 15:32 moving on to any other steps in the application process. 15:36 If you have registered with Sam in the past, you must renew your account before moving on to any other steps in the process. An 15:44 expired registration will prevent an organization from 15:47 submitting applications via grants.gov and receiving awards

15:51 or payments.

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We strongly recommend that you begin or update these

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registrations immediately. Doing so is completely free.

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To begin, visit sam.gov and use the FAQ's to answer questions.

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If you need further assistance, call the Federal Service Desk at

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866-606-8220 Monday through Friday, 8:00 AM to 8:00 PM

## 16:15

Eastern Time.

## 16:18

The second place you need to register is with grants.gov lt

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is the portal through which all federal grant applications must

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be submitted.

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Once your Sam registration is active, you can log into your

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Sam record to locate your unique entity identifier or UEI.

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You need this active UEI to register and grants.gov.

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Grants.gov is a website owned and operated by the federal

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government and is also free to users.

## 16:44

Please allow several weeks to complete the grants.gov

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registration. The grants.gov website is extensive and its

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help capabilities are numerous and well staffed.

16:55 Begin with the website and its FAQ's, but if you need
16:59 additional help, you may call their helpline at 800-518-4726,
17:03 which is available 24/7 except on federal holidays. Visit their
17:08 support page at the website listed here or e-mail them at
17:13 support@grants.gov.
17:16 If we haven't answered all of your questions in this video,
17:19 don't fear. There are plenty of other ways to learn more about
17:23 our programs.
17:25 Our website www.imls.gov has a wealth of information. There you
17:29 can find our strategic plan, information about each grant
17:33 program, project, descriptions of previously awarded grants,
17:38 sample applications and contact information of IMLS staff.
17:43 After you reviewed the IMLS website, keep an eye out for
17:47 additional upcoming videos. In September, we'll release a video

about each grant program. Those will delve into the specific

requirements for each opportunity and provide tips for

creating a competitive application.

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18:00 You'll be able to find these in additional video
18:03 content at IMLS.gov\ webinars.
18:08 If you'd like to ask individualized questions, we
18:11 recommend one-on-one counseling sessions with Office of Museum
18:14 Services staff. These are 30 minute meetings between program
18:17 officers and potential applicants.
18:20 To sign up for a counseling session, visit imls.gov\ Grants
18:24 and navigate to the program you are interested in.
18:29 We hope that all potential applicants will take full
18:32 advantage of the resources in Chapter 5 of this video and
18:35 reach out to a staff member with any lingering questions.
18:38 However, we understand that this may not be the ideal time for
18:41 your institution to participate in our programs. If you're not
18:44 ready to apply for this funding cycle, we have a couple of
18:47 recommendations.

One option is to apply to become a peer reviewer, peer reviewers

or industry professionals who play a critical role in our

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award selection process by reading and scoring the grant

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applications. As a reviewer, you'll get a behind the scenes

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view of the review process and gain a better understanding of

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what makes a proposal successful.

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To apply to become a peer reviewer, please visit

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imls.gov\ Grants\ Peer Review and click on Apply to

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Become a Museum reviewer.

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You can also find our webinar for potential museum reviewers

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through our webinar page.

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Another tool that can help you prepare for the grant

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application process is an assessment program.

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IMLS offers 2 assessment programs for institutions that

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would like to better understand their own needs.

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These are the Museum Assessment Program or MAP and the

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Collections Assessment for Preservation or CAP program.

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IMLS supports these two technical assistance programs

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through cooperative agreements, with the goal of helping museums

strengthen their operations, identify collections care

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priorities, and plan for the future.

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Participating in an assessment program is a great starting

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point for small and mid sized museums. The documents that

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result from these assessments can be used to implement future

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aimless grant applications.

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The Museum Assessment Program, or MAP, is funded by IMLS and

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managed by the American Alliance of Museums.

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It is available to small and mid size museums of all types and

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its purpose is to help organizations strengthen their

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operations, plan for the future and meet professional standards

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through self study and a consultative site visit from an

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expert peer reviewer MAP Participants can choose from 5

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assessment types.

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The Organizational assessment, Collection, Stewardship

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Assessment, Education and interpretation, Assessment,

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Community and Audience, and the Advanced Board Leadership

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20:48
Assessment.
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To learn more, please visit www.aam-us.org\ MAP, or call
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202-289-9118. The next application deadline is expected
21:01
to be February 1, 2024. To be notified when the next
application. Is open and to receive updates about the MAP
program, please send your contact information to
21:18
map@aam-us.org.
21:22
Also funded by IMLS but administered by the Foundation
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for Advancement and Conservation, or FAIC, the
21:28
Collections Assessment for Preservation Program or CAP
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program for short.
21:33
Provide small and mid sized museums with support for general
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conservation assessments. These assessments consist of a self
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study and a two day on site visit by assessors who
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specialize in collections, conservation and building
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21:46 preservation.

CAP is often the first step for small and mid sized museums that

21:51 wish to improve the condition of their collections. A CAP
21:55 assessment can assist your institution by helping you
21:58 decide how to invest limited funding and staff time,
22:01 facilitating the development of a long term preservation plan
22:04 and serving as a fundraising tool for future conservation
22:07 projects.
22:08 For more information about the CAP program and application
22:13 process, please visit the FAIC's website at
22:17 www.culturalheritage.org\ CAP or e-mail cap at
22:21 culturalheritage.org.
22:24 Thank you for your interest in IMLS's FY24 Museum funding
22:28 opportunities. Before you go, I'd like to leave you with some
22:31 final reminders.
22:34 Each of our grant opportunities have different requirements and
22:38 goals. Please review www.imls.gov/grants to learn
22:41 more. It is very important to register early with sam.gov and

grants.gov If you have registered previously. Remember

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that these registrations expire and be sure you know the

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usernames and passwords you'll need well in advance of the day

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you submit your application.

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Applications to all IMLS Museum grants are due November

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15th, 2023, but don't wait until the last minute to submit.

#### 23:07

Throughout the application. We will offer additional webinars

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that can be viewed at imls.gov/ Webinars. You can also schedule

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one-on-one counseling calls with program staff to answer your

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specific questions.